CONSERVATION
PARTNERS

Head of Fundraising & Partnerships

Conservation Partners | Flexible location | 0.6–1.0 FTE | 3-year role
$120,000–$140,000 + 12% superannuation

Conservation Partners is looking for an experienced fundraising and partnerships professional to help grow our organisation and thereby expand our impact.

This is a unique opportunity to build our fundraising function from the ground up, working closely with the CEO, Executive Team and Board.

You will lead major gifts, philanthropy, corporate partnerships and emerging environmental-market opportunities, while building the relationships, systems and strategy needed to support CP's long-term growth.

You must be an experienced fundraiser, partnerships or business development professional with a proven track record of securing significant funding and building strong relationships with donors, businesses and senior stakeholders. High level knowledge of Australian conservation issues is also essential.

You will bring:

- Strong relationship-building and communication skills
- High integrity, especially in relation to the honest presentation of information
- Strategic and commercial thinking
- Experience developing fundraising or partnership programs
- The ability to work independently in a small, fast-moving organisation
- A genuine interest in conservation and environmental outcomes

To apply: Send your CV and a cover letter to admin@conservationpartners.org.au.

Applications close: December 3rd 2026 5pm